


Contract ID AG22510871001140004

CONFIDENTIAL

**US-Canada Point-of-Sale Commission and Fare Agreement
Part III - Attachments
Global Commission Table**

UPFRONT COMMISSION(S). Contractor's Authorized Sales Outlets may deduct an Upfront Commission based on the applicable commission table below. Commission rates are based on the first character of the Fare Basis Code.

Valid: October 1, 2014 - September 30, 2016

Latin America L476		American Airlines 																				
		First			Business						Economy											
Origin	Destination	F	A	P	J	C	R	D	I	Z	Y	B	H	K	M	L	V	G	S	N	Q	O
Core Markets	Peru and Chile	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5
Other North America	Peru and Chile	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8
Core Markets	Brazil	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20
Other North America	Brazil	18	18	18	18	18	18	18	18	18	18	18	18	18	18	18	18	18	18	18	18	18
North America	Central America	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8
	South America	16	16	16	16	16	16	16	16	16	8	8	8	8	8	8	8	8	8	8	8	8
	Mexico Leisure	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	0	0	0	0	0
	Other Mexico	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8
Core Markets - DFW / JFK / LAX / MIA																						
Mexico Leisure - CUN / CZM / MZT / PVR / SJD / VER / ZIH																						
South America does not include Peru, Chile and Brazil / Central America does not include Mexico																						

Performance Requirements

Continued eligibility for the Upfront Commission(s) above requires that for each rolling calendar year covered by this Agreement, the performance requirements listed below be met:

- (A) an RSP of 0.95 for each entity in which an Upfront Commission is offered
- (B) the Authorized Sales Outlets' combined Marketed Flown Revenue exceeds US\$250,000.00 in each entity an Upfront Commission is offered.

Please read the full Terms and Conditions at
http://www.aa.com/pubcontent/en_US/disclaimers/AgencyTerms/pdf/GlobalTC.pdf

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CONFIDENTIAL

US-Canada Point-of-Sale Commission and Fare Agreement

Part III - Attachments

oneworld® Commission Table

UPFRONT COMMISSION(S). Contractor's Authorized Sales Outlets may deduct an Upfront Commission based on the applicable commission table below. Commission rates are based on the first character of the Fare Basis Code.

Valid: October 1, 2014 - September 30, 2016

Latin America L451		AA/US connecting to oneworld® Carriers																				
		First			Business						Economy											
Origin	Destination	F	A	P	J	C	R	D	I	Z	Y	B	H	K	M	L	V	G	S	N	Q	O
Core Markets	Peru and Chile	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5
Other North America	Peru and Chile	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8
Core Markets	Brazil	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20
Other North America	Brazil	18	18	18	18	18	18	18	18	18	18	18	18	18	18	18	18	18	18	18	18	18
North America	Central America	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8
	South America	16	16	16	16	16	16	16	16	16	8	8	8	8	8	8	8	8	8	8	8	8
	Mexico Leisure	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	0	0	0	0	0
	Other Mexico	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8
Core Markets - DFW / JFK / LAX / MIA																						
Mexico Leisure - CUN / CZM / MZT / PVR / SJD / VER / ZIH																						
South America does not include Peru, Chile and Brazil / Central America does not include Mexico																						

Please read the full Terms and Conditions at
http://www.aa.com/pubcontent/en_US/disclaimers/AgencyTerms/pdf/oneworldTC.pdf

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CONFIDENTIAL

US-Canada Point-of-Sale Commission and Fare Agreement

Part III - Attachments

Preferred Commission Table

UPFRONT COMMISSION(S). Contractor's Authorized Sales Outlets may deduct an Upfront Commission based on the applicable commission table below. Commission rates are based on the first character of the Fare Basis Code.

Valid: February 16, 2016 - September 30, 2016

Latin America L460		AA connecting to Preferred Carriers															
		First			Business					Economy							
Origin	Destination	F	A	P	J	C	R	D	I	Z	Y	B	H	K	M	L	V
North America	Latin America	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5

Itineraries may include up to 3 connecting/stopover points beyond the gateway provided the fare does not break

Please read the full Terms and Conditions at
http://www.aa.com/pubcontent/en_US/disclaimers/AgencyTerms/pdf/PreferredTC.pdf


Contract ID AG22510871001140004

CONFIDENTIAL

US-Canada Point-of-Sale Commission and Fare Agreement
Part III - Attachments
Special Commission Table

UPFRONT COMMISSION(S). Contractor's Authorized Sales Outlets may deduct an Upfront Commission based on the applicable commission table below. Commission rates based on the first character of the Fare Basis Code.

Valid: October 1, 2014 - September 30, 2016

Caribbean D103		American Airlines 																			
		First			Business						Economy										
To/From	To/From	F	A	P	J	C	R	D	Z	I	Y	B	H	K	M	L	W	V	G	S	N
JFK	US Virgin Islands and Puerto Rico	6	6	6	10	10	10	10	10	10	8	8	8	8	8	6	6	6	6	6	6
Other North America		6	6	6	8	8	8	8	8	8	8	8	8	8	8	6	6	6	6	6	6
Origin	Destination	F	A	P	J	C	R	D	Z	I	Y	B	H	K	M	L	W	V	G	S	N
North America	Caribbean	6	6	6	8	8	8	8	8	8	4	4	4	4	4	2	2	2	0	0	0

Please read the full Terms and Conditions at

http://www.aa.com/pubcontent/en_US/disclaimers/AgencyTerms/pdf/SpecialTC.pdf

US-Canada Point-of-Sale Commission and Fare Agreement
Part III - Attachments
Performance Based Commission

1. Backend Commissions. Carriers will pay a Backend Commission to Contractor in accordance with the terms of this Agreement, including this Attachment or Attachments. Measurements and calculations of performance and payments will be based on the activities of Authorized Sales Outlets only, subject to any specific exclusion set forth in an Attachment. Bookings, ticket sales, passengers, revenues and the like derived from fulfillment services provided by Contractor for a third party but not reported and attributed to its Authorized Sales Outlets will not be credited to Contractor for performance measurement or Commission payment purposes. A Carrier may prorate or otherwise normalize amounts attributable to changes in Authorized Sales Outlets. Commission payments by each Carrier are not conditioned in any way upon Contractor's choice or use of any particular computer reservation system.
2. Backend Commission Payments. Payments will be forwarded to Contractor's home office (i) via the Automated Clearing House ("ACH") or by direct deposit delivery, as outlined in the "Travel Agency Direct Deposit Form" attached to this Agreement or by such other electronic payment means as each Carrier may designate, (ii) by mail to the mailing address included on the signature page, or (iii) by hand delivery by each Carrier's sales representative. Contractor must report to each Carrier as soon as reasonably possible any changes to the banking information or mailing address previously provided to each Carrier to ensure proper receipt of payment. Contractor acknowledges that it usually takes eight to ten weeks after the end of any performance period for each Carrier to receive and compile data and to process Commission payments. A Carrier may issue credit memos, instead of checks, for any Commission payments under \$2,000.00. A Carrier may elect not to pay Commission payments that total less than \$150.00 for any performance period and Contractor will forfeit these amounts. If Contractor chooses to receive Commission payments via check, each Carrier will deduct a \$50 per check processing fee (or such other amount as each Carrier may designate upon thirty (30) days prior written notice to Contractor) from the payment to Contractor. In the event of an ACH or direct deposit failure due to incorrect information provided or not updated by Contractor, each Carrier will issue a check for the Commission payment and apply the foregoing \$50 processing fee.
3. Any modification or termination of this Agreement will be effective at the end of the then-current quarterly or other performance measurement period.
4. Subject to the terms and conditions of the Agreement, American shall pay on behalf of the Carriers a Backend Commission to Contractor on a calendar quarterly basis, based on performance in the geographic markets set forth below. In order to earn a Backend Commission in a geographic market, Contractor must achieve a Revenue Share Performance (RSP) equal to the minimum RSP stated in the corresponding table below, whereupon the minimum Commission Rate set forth in such table will be multiplied by Contractor's Net Flown Revenue for the relevant Fare Class Group in such geographic market to determine the amount of the Backend Commission. As Contractor's RSP increases above the minimum RSP, the Commission Rate used to calculate the Backend Commission payable to Contractor directly increases with increases in RSP performance raised by a power of 1 until the stated maximum RSP and corresponding maximum Commission Percentage Rate is achieved. Once Contractor achieves the maximum RSP, further increases in RSP beyond the stated maximum do not result in further increases in the Commission Rate. RSP will be utilized to calculate performance based commissions as determine by each individual carrier and set out in the applicable Attachment(s).

Additional Definitions:

"Net Flown Revenue" – as used herein shall mean Flown Revenue (excluding Charges) derived from tickets issued with each Carrier's validation code and used to travel on each Carrier's or its Airline Affiliates' aircraft minus the following expenses and excluding the following revenues, unless each Carrier, in its sole discretion determines otherwise:

Excluded Revenues

- Corporate Net Fares
- Military and Contracted Government Fares
- Pre-paid and Fixed Fares
- Private Leisure Fares
- OA Codeshare Flights
- Net Fares
- All Claimed Passenger Name Records (PNR's) booked through Carrier(s) reservation call center or online reservation system

Excluded Expenses

- Interline service charges/ticket handling fees
- Upfront Commissions

Latin America Market

Valid: July 1, 2015 - September 30, 2016

Fare Class Group	Minimum RSP	Minimum Commission Rate	Maximum RSP	Maximum Commission Rate
First F, A, P Business - J, C, D, R, I, Z Economy - Y, B, H, K, M, L, V, W, S Discount Economy - G, N, Q, O	127.0	1.00%	151.0	4.00%

The qualifying Carriers for the Latin American Market are AA, US, AE, and AmericanConnection.

CONFIDENTIAL

Agency Name: ATLANTIC TRAVEL AGENCY
 Contract ID: 2251087

Special Commission Program
 to be used in conjunction with your
US-Canada Based Commission and Fare Agreement


We are pleased to offer you a Special Commission Program in addition to your US-Canada Based Commission and Fare Agreement, effective date October 1, 2014. This Special Commission Program is valid for a short term. All other incentives in your Agreement remain unchanged, and all contractual terms remain in effect.

Applicable Carriers American Airlines

Ticketing Period: Valid for tickets issued March 7, 2016 through and including September 7, 2016.
Travel Period: No restriction.

UPFRONT COMMISSION(S). Contractor's Authorized Sales Outlets may deduct an Upfront Commission based on the commission table below. Commission Rates are based on the the first character of the fare basis code. All tickets must have a point of sale in North America to qualify for the Upfront Commissions.

All Travel on AA (North America Point of Origin per the table below)

Tactic TLMLSP		American Airlines 																						
Origin	Destination	First			Business						Premium			Economy										
		F	A	P	J	C	D	R	I	Z	W	E	T	Y	B	H	K	M	L	V	G	S	N	Q
MIA	LIM	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10

UPFRONT COMMISSION TERMS AND CONDITIONS

Please note that the applicable Terms and Conditions (T&Cs) are available through the link below, as well as in your main contractual Agreement. Contractor's or any sales outlet's first deduction of any upfront commission in this Special Commission Program shall be deemed contractor's acceptance and agreement to the terms and conditions of this Special Commission Program. Unless expressly stated to the contrary in an Attachment, the following conditions shall apply to any Upfront Commissions authorized under this Agreement (Valid on tickets 001):

http://www.aa.com/pubcontent/en_US/disclaimers/AgencyTerms/pdf/GlobalTC.pdf

ADDITIONAL STANDARD TERMS AND CONDITIONS

Confidentiality. These terms, the Incentives, fares and any current or historical data or other information we exchange with each other at the corporate level must be kept confidential, except from others who need to know such information solely so that they can assist in assessing or servicing your travel needs or implementing these arrangements and who are bound by corresponding confidentiality obligations. For example, we may disclose data and information to our immunized alliance airline partners, subsidiaries and affiliates.

Thank you for your continued support!

American Airlines Agency Programs Team



Agency Name: ATLANTIC TRAVEL AGENCY
 Coverage Code: 2251087

CONFIDENTIAL


Special Commission Program
 to be used in conjunction with your
US-Canada Based Commission and Fare Agreement

We are pleased to offer you a Special Commission Program in addition to your US-Canada Based Commission and Fare Agreement, effective date October 1, 2014. This Special Commission Program is valid for a short term. All other incentives in your Agreement remain unchanged, and all contractual terms remain in effect.

Applicable Carriers: American Airlines (AA)
Ticketing Period: Valid for tickets issued June 3, 2016 through and including September 30, 2016

UPFRONT COMMISSION(S). Contractor's Authorized Sales Outlets may deduct an Upfront Commission based on the commission table below. Commission Rates are based on the the first character of the fare basis code. All tickets must have a point of sale in North America to qualify for the Upfront Commissions.

All Travel on AA (Latin America Point of Origin per the table below)

Latin America LATXB3		American Airlines 																			
		First			Business						Economy										
Origin	Destination	F	A	P	J	C	R	D	I	Y	B	H	K	M	L	V	G	S	N	Q	O
Latin America	North America	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4

UPFRONT COMMISSION TERMS AND CONDITIONS

Please note that the applicable Terms and Conditions (T&Cs) are available through the link below, as well as in your main contractual Agreement. Contractor's or any sales outlet's first deduction of any upfront commission in this Special Commission Program shall be deemed contractor's acceptance and agreement to the terms and conditions of this Special Commission Program. Unless expressly stated to the contrary in an Attachment, the following conditions shall apply to any Upfront Commissions authorized under this Agreement (Valid on tickets 001 and 037):

http://www.aa.com/pubcontent/en_US/disclaimers/AgencyTerms/pdf/GlobalTC.pdf

ADDITIONAL STANDARD TERMS AND CONDITIONS

Confidentiality. These terms, the Incentives, fares and any current or historical data or other information we exchange with each other at the corporate level must be kept confidential, except from others who need to know such information solely so that they can assist in assessing or servicing your travel needs or implementing these arrangements and who are bound by corresponding confidentiality obligations. For example, we may disclose data and information to our immunized alliance airline partners, subsidiaries and affiliates.

Thank you for your continued support!

American Airlines Agency Programs Team



CONFIDENTIAL

Agency Name: ATLANTIC TRAVEL AGENCY
 Contract ID: 2251087

Special Commission Program
 to be used in conjunction with your
US-Canada Based Commission and Fare Agreement


We are pleased to offer you a Special Commission Program in addition to your US-Canada Based Commission and Fare Agreement, effective date October 1, 2014. This Special Commission Program is valid for a short term. All other incentives in your Agreement remain unchanged, and all contractual terms remain in effect.

Applicable Carriers American Airlines

Ticketing Period: Valid for tickets issued June 3, 2016 through and including September 30, 2016.
Travel Period: No restriction.

UPFRONT COMMISSION(S). Contractor's Authorized Sales Outlets may deduct an Upfront Commission based on the commission table below. Commission Rates are based on the the first character of the fare basis code. All tickets must have a point of sale in North America to qualify for the Upfront Commissions.

All Travel on AA (North America Point of Origin per the table below)

Tactic TLMEX2		American Airlines 																							
Origin	Destination	First			Business						Premium			Economy											
		F	A	P	J	C	D	R	I	Z	W	E	T	Y	B	H	K	M	L	V	G	S	N	Q	O
North America	Mexico City (MEX)	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11
		*Consult your Special Commission Table for applicable rates																							

UPFRONT COMMISSION TERMS AND CONDITIONS

Please note that the applicable Terms and Conditions (T&Cs) are available through the link below, as well as in your main contractual Agreement. Contractor's or any sales outlet's first deduction of any upfront commission in this Special Commission Program shall be deemed contractor's acceptance and agreement to the terms and conditions of this Special Commission Program. Unless expressly stated to the contrary in an Attachment, the following conditions shall apply to any Upfront Commissions authorized under this Agreement (Valid on tickets 001):

http://www.aa.com/pubcontent/en_US/disclaimers/AgencyTerms/pdf/GlobalTC.pdf

ADDITIONAL STANDARD TERMS AND CONDITIONS

Confidentiality. These terms, the Incentives, fares and any current or historical data or other information we exchange with each other at the corporate level must be kept confidential, except from others who need to know such information solely so that they can assist in assessing or servicing your travel needs or implementing these arrangements and who are bound by corresponding confidentiality obligations. For example, we may disclose data and information to our immunized alliance airline partners, subsidiaries and affiliates.

Thank you for your continued support!

American Airlines Agency Programs Team

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Minor Name Correction

American Airlines Guidelines for Minor Name Correction for Domestic & International Tickets

Travel agents can make a minor name correction on wholly unused tickets on American Airlines (001)-validated tickets in the same PNR for itineraries that include:

- American Airlines, American Eagle, US Airways and AA* oneworld® codeshares AA*/BA, AA*/IB, AA*/QF, AA*/CX, AA*/JL, AA*/US only
- Original Secure flight DOB/gender may not be altered,
- If the ticket includes flights operated by any other carrier or codeshare, please do not make any changes in the customers ticketed PNR. Please contact American Airlines Sales Support for assistance.

[Return to Top](#)

Major Name Correction

American Airlines Guidelines for Major Name Correction for Domestic & International Tickets

Travel agents can make a major-name correction on wholly unused tickets on American Airlines (001)-validated tickets in the same PNR for itineraries that include:

- American Airlines or American Eagle, US Airways, AA* oneworld codeshares AA*/BA, AA*/IB, AA*/QF, AA*/CX, AA*/JL, AA*/US only
- Original Secure flight DOB/gender may not be altered

Minor Name Corrections No Waiver Authorization Required Waiver Code: NC03AGCY	Major Name Corrections Waiver Authorization Required \$25.00 Fee Applies
Last Name (maximum 3 characters)	Last Name (<u>more</u> than 3 characters)
Legal Name Correction (wholly on AA Prime Itineraries or AA Prime with US Prime itineraries) <ul style="list-style-type: none"> Original Secure Flight DOB/Gender may not be altered 	Legal Name Correction (wholly on AA/AA* listed above) <ul style="list-style-type: none"> Original Secure Flight DOB/Gender may not be altered
Marriage/Divorce (wholly on AA Prime Itineraries AA Prime with US Prime itineraries) <ul style="list-style-type: none"> Original Secure Flight DOB/Gender may not be altered 	Marriage/Divorce (wholly on AA/AA* listed above) <ul style="list-style-type: none"> Original Secure Flight DOB/Gender may not be altered
Update with Second/Additional Last name <ul style="list-style-type: none"> Original Secure Flight 	Name Correction <i>has</i> already been processed on the new ticket

DOB/Gender may not be altered	
Name Correction <i>has</i> already been processed and corrected on the new ticket - refer to Major Correction as a processing fee will apply	
First Name	
Nickname to full name	
Middle Name/Middle Initial	
Inverted Names	
Children surnames (Last Names)	
Removing prefix/suffix	

[Return to Top](#)

Agency Instructions for Ticket Reissue and Documentation

Minor Name Corrections	Major Name Corrections
Cancel seats and special meals prior to changing name in same PNR <ul style="list-style-type: none"> Not required for wholly AA Prime itineraries 	Cancel seats and special meals prior to changing name in same PNR
Correct the name in the same PNR	Correct the name in the same PNR
Re-enter the SFPD SSR DOCS. <ul style="list-style-type: none"> Original Secure Flight DOB/Gender may not be altered 	Re-enter the SFPD SSR DOCS <ul style="list-style-type: none"> Original Secure Flight DOB/Gender may not be altered
The OSI message in the PNR: Minor name correction policy IT BOX Waiver Code: NC03AGCY <ul style="list-style-type: none"> This is the only annotated 	The OSI message in the PNR: Major name correction policy IT BOX: No Waiver Code required for Major Name Correction

verbiage required on the new ticket and supersedes the required verbiage for the fare ticketed.	SalesLink or Sales Support Waiver authorization required in the PNR
Reassign the seats and request the special meals	Reassign the seats and request the special meals
<p>Reissue the ticket as an even exchange (no changes to flights/dates allowed)</p> <ul style="list-style-type: none"> Indicate the waiver code in the IT BOX. The waiver code is the only required verbiage in the IT BOX of the new ticket and supersedes all other information. 	<p>Request Major name correction waiver authorization and collection of the processing fee through SalesLink.</p> <p>Note: Please contact American Airlines Sales Support prior to making the major name correction when the itinerary includes other carrier or codeshare space.</p>
No name correction waiver authorization is required through SalesLink	No waiver code required in the IT Box for Major; only the waiver authorization from SalesLink.
Processing fee not applicable	Processing fee applicable \$25.00USD
For name corrections on AA*/codeshare flights, please contact the operating carrier to ensure the name correction was received	For name corrections on AA*/codeshare flights, please contact the operating carrier to ensure the name correction was received

Passenger Name Field Information

Name field in the PNR –

- The customer's name that appears in the Name Field of the PNR, ticket and boarding pass, only requires the Last Name and First Name as it appears on the government ID that the passenger will use while traveling.

Middle Name or Middle Initial –

- The customer's middle name or middle initial is not a requirement for the Name Field in the PNR, ticket or boarding pass