

TIME OF TICKETING COMMISSION PROGRAM

ATLANTIC TRAVEL AGENCY

22510876

Attachment 1

<u>Origin</u>	<u>Destination</u>	<u>Applies To</u>	<u>TOT Commission %</u>	<u>Tour Code</u>
EWR, IAH	MEX	A,B,C,D,E,F,G, H,J,K,L,M,P,Q, S,T,U,V,W,Y,Z	8	N/A
US	MEX	A,B,C,D,E,F,G, H,J,K,L,M,P,Q, S,T,U,V,W,Y,Z	11	N/A

<u>Contract Rules</u>	
Notification	<p>This is a tactical program. This program may be used one-way and be combined with the Latin Consolidator.</p> <p>This program is NOT Bi-directional. The commission is applicable only when trip begins from a city/country shown under ORIGIN.</p>
Ticketing Dates	Valid January 1, 2017 through March 31, 2017
Travel Dates	Published fare rules apply
Participating Carriers	<p>UNITED (UA) and their regional carriers. REGIONAL CARRIERS: Cape Air, Great Lakes Airlines, Silver Airways, Regional carriers DBA United Express, Train Service operated by Amtrak marketed UA.</p>
Flight Application	<p>Program is not bi-directional. Commission is applicable only when travel begins from the point of origin. Travel is valid on Participating Carriers and their regional carriers . Valid for one-way, round-trip, circle-trip and open-jaw journeys. Valid on published fares only. All other published fare rules apply.</p>

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Eligibility	<p>This program applies to published fares only.</p> <p>Sector fares (point-to-point) are eligible for TOT commission, when all the following parameters are met:</p> <ul style="list-style-type: none">- Travel must be on Participating carriers and their Regional Carriers- The connecting time must be within 24 hours of the trans-region portion of the journey- The published fare begins with one of the classes specified <p>International Time of Ticketing (ITOT) may NOT be used on any segment with net fares, corporate discounts, negotiated group rates, air pass programs, United PassPlus negotiated fares/discounts, senior citizen, emigrant, journalist, military, missionary, student, discount coupons, travel certificates, government fares, crew rotation fares, two-for-one offers and the like or discount programs of any type including fares that price with "/ticket designator" (such as /UAF, /8N02).</p> <p>ALLOWABLE EXCEPTIONS: LT15, LT20 or any LTXX type fares.</p> <p>May be used in conjunction with tickets when using this Latin Consolidator TOT program when the following parameters are met:</p> <ul style="list-style-type: none">- The first letter of the fare basis code must be one found on the commission grid- Fare must auto price. Debit memos will be issued for manually priced tickets.- The valid LT15 or LT20 ticket designator must appear on the applicable segments.- Tickets must be plated on UA, 016 ticket stock. <p>Non qualifying segments may be included on the ticket at 0% commission.</p>
Day/Time	Published fare rules apply.
Reservations	Published fare rules apply.
Minimum Stay	Published fare rules apply.
Maximum Stay	Published fare rules apply.
Combinations	<p>NOT PERMITTED</p> <ul style="list-style-type: none">- Combining Time of Ticketing commission programs. <p>PERMITTED</p> <ul style="list-style-type: none">- May be combined with the Latin TOT CONSOLIDATOR US, CA TO LATIN (CLAT). <p>When combining TOT programs the applicable commission will apply.</p> <p>When combining classes and/or incentive rates the applicable commission on qualifying fares will apply.</p>
Blackouts	Published fare rules apply.
Surcharges	Published fare rules apply.
Penalties	Published fare rules apply.

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Discounts	Published fare rules apply Children: Published fare rules apply Infants: not eligible for a TOT discount
Seasonality	Published fare rules apply.
Ticketing Procedures	Plating carriers: UA (016)
Subagent	<p>TMC shall not advertise, promote, distribute or otherwise provide access to any pricing hereunder in any manner directly to the public via the TMC's or its subagents' online websites. TMC is responsible for subagent compliance to this requirement.</p> <p>TMC may produce, market and distribute advertising through internal Internet channels promoting travel under this Agreement, provided websites are strictly accessible only to subagents, and require agent user ID or ARC/IATA number to gain access.</p> <p>In addition, Participating Carriers may restrict TMC from advertising, promoting, distributing or otherwise providing access to any pricing hereunder to any subagents for which Participating Carriers provides written notice to the TMC.</p> <p>Ticketing by subagents is not permitted. Subagents may book reservations but the booking must be claimed by the TMC prior to ticketing. After ticketing, ownership of the reservation must be retained by the TMC. The ARC/IATA number in the PNR must be that of the TMC. If any GDS precludes adherence to these conditions, then TMC must either make the booking for the subagent, or sub-agent may book via TMC's online methods or an alternative GDS.</p> <p>If TMC permits its subagents to book via bridged PCC codes, TMC will be fully responsible to ensure that its subagents comply with all booking requirements for the Agreement. TMC will be fully responsible for all financial obligations incurred by bridging the subagent to the TMC's PCC codes. Bridged subagents should be kept to a minimum number and all requests to add PCC codes are to be submitted to Participating Carriers for approval prior to allowing contract access to the bridged subagent. Participating Carriers reserves the right to deny any such request not deemed legitimate or necessary.</p> <p>TMC will indemnify and hold harmless Participating Carriers and their officers, directors, employees, and agents from and against any and all liabilities, damages, losses, expenses, claims, demands, suits, fines, or judgments, including but not limited to reasonable attorneys' fees, costs, and related expenses incurred by Participating Carriers, either directly or indirectly, as a result of, arising out of, or in connection with any act or omission of any of TMC's subagents, including the breach of any of the terms and conditions of this Agreement. These indemnity and hold harmless obligations are of a continuing nature and will survive the termination or expiration of this Agreement.</p>

Authorization Period: 1/1/2017 - 3/31/2017

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<u>Origin</u>	<u>Destination</u>	<u>Applies to</u>	<u>TOT Comm %</u>	<u>Ticket Designator</u>
1A., CA, US	PUJ	A,B,C,D,E,F,G,H,J,K,L,M,P,Q,S,T ,U,V,W,Y,Z	0	N/A
1B., IAH	BJX, BOG, CCS, EZE, GUA, LIM, POS, PTY, SCL, UIO	A,B,C,D,E,F,G,H,J,K,L,M,P,Q,S,T ,U,V,W,Y,Z	2	N/A
2A., DEN, IAH, SFO	CAM, MX1, SAM	A,B,C,D,E,F,G,H,J,K,L,M,P,Q,S,T ,U,V,W,Y,Z	4	N/A
2B., CA, US	CAM, MX1, SAM	A,B,C,D,E,F,G,H,J,K,L,M,P,Q,S,T ,U,V,W,Y,Z	8	N/A
3A., CA, US	DO, JM, PR, TT	A,B,C,D,E,F,G,H,J,K,L,M,P,Q,S,T ,U,V,W,Y,Z	3	N/A
3B., CA, US	GIG, GRU	A,B,C,D,E,F,G,H,J,K,L,M,P,Q,S,T ,U,V,W,Y,Z	20	N/A
3C., CA, US	CU	A,B,C,D,E,F,G,H,J,K,L,M,P,Q,S,T ,U,V,W,Y,Z	10	N/A
4A., CAM, CU, DO, JM, MX1, PR, SAM, TT	CA, US	A,B,C,D,E,F,G,H,J,K,L,M,P,Q,S,T ,U,V,W,Y,Z	3	N/A
4B., GIG, GRU	CA, US	A,B,C,D,E,F,G,H,J,K,L,M,P,Q,S,T ,U,V,W,Y,Z	15	N/A

Contract Rules

Exception Markets

1A. EXCEPTION MARKET

0% applies if travel originates at the point of origin or the point of destination.

1B. EXCEPTION MARKETS - NON-STOP

2% applies to these trips if travel originates at the point of origin or the point of destination.

Notification

2A. 2B. Applies to trips originating in DEN, IAH, SFO or US/CA to destinations in the following countries/cities (other than Exception markets)

CENTRAL AMERICA (CAM), MEXICO (MX1), SOUTH AMERICA (SAM)

3A. 3B. 3C. Applies to trips originating US/CA to destinations in the countries/cities below (other than Exception markets)

DOMINICAN REPUBLIC (DO), JAMAICA (JM), PUERTO RICO (PR), TRINIDAD AND TOBAGO (TT)

RIO DE JANEIRO (GIG), SAO PAULO (GRU)

CUBA (CU)

4A. 4B. Applies to trips originating in the countries/cities below traveling to the US/CA (other than Exception markets).

CENTRAL AMERICA (CAM), CUBA (CU), DOMINICAN REPUBLIC (DO), JAMAICA (JM), MEXICO (MX1),

PUERTO RICO (PR), SOUTH AMERICA (SAM), TRINIDAD AND TOBAGO (TT), RIO DE JANEIRO (GIG),

SAO PAULO (GRU)

TO VIEW A FULL LIST OF QUALIFYING CITIES AND COUNTRIES GO TO "LATIN COUNTRIES" (page 4)

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Ticketing Dates	Valid October 1, 2016 through March 31, 2017
Travel Dates	Published fare rules apply
Participating Carriers	UNITED (UA) and their regional carriers. REGIONAL CARRIERS May be operated by any of the following: Cape Air, Great Lakes Airlines, Silver Airways, Regional carriers DBA United Express, Train Service operated by Amtrak marketed UA codeshare.
Flight Application	<p>Other than exception markets, program is not bi-directional. Commission is based on the point of origin. At least one segment to/from the US, CA to Central/South America, Mexico or Caribbean must be marketed and operated by a participating carrier. Valid for one-way, round-trip, circle-trip and open-jaw journeys. Valid on published fares only. All published fare rules apply.</p> <p>BEYOND UNITED DESTINATIONS</p> <p>AZUL (AD) LINHAS AEREAS BRASILEIRAS Normal TOT commission applies (no deduction) when connection is from UA to AZUL (AD) AND the US/CA to Central/South America segment is marketed and operated by UA. Commission may be taken on code-share or interline flights when all the following parameters are met:</p> <ul style="list-style-type: none">- The connection is from United (UA) to Azul (AD) and vice versa.- The connection point occurs at GIG (Rio de Janeiro); GRU (Sao Paulo) or VCP (Sao Paulo) and travel remains within Latin America to destinations not served by United (UA).- The International published through fare is booked in or begins with the classes specified above. <p>ALL OTHER AIRLINES Three (3) points less than the standard commission may be taken on interline or code-share flights with other airlines (OA) provided all parameters listed below are met AND the US/CA to Central/South America, Mexico or Caribbean segment is marketed and operated by UA.</p> <ul style="list-style-type: none">- The connection is from United (UA) to other airlines (OA) and vice versa.- The connection occurs at one of the cities within Central/ South America, Mexico or Caribbean, to/from points beyond not served by United (UA)- The International published through fare is booked in or begins with the classes specified above.

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Eligibility	<p>Applies to International published through fares Applies to International through fares when combined with sector fares (point-to-point) when all the following parameters are met:</p> <ul style="list-style-type: none">- Travel must be on Participating carriers and their Regional Carriers- The connecting time must be within 24 hours of the trans-region portion of the journey- The published fare begins with one of the classes specified- Sector fare to / from CA, US to /from Caribbean, Central and South America and Mexico must qualify for commission. <p>International Time of Ticketing (ITOT) may NOT be used on any segment with net fares, corporate discounts, negotiated group rates, air pass programs, United PassPlus negotiated fares/discounts, senior citizen, emigrant, journalist, military, missionary, student, discount coupons, travel certificates, government fares, crew rotation fares, two-for-one offers and the like or discount programs of any type including fares that price with "/ticket designator" (such as /UAF, /8N02).</p> <p>ALLOWABLE EXCEPTIONS: LT15, LT20 or any LTXX type fares. May be used in conjunction with tickets when using this Latin Consolidator TOT program when the following parameters are met:</p> <ul style="list-style-type: none">- The first letter of the fare basis code must be one found on the commission grid- Fare must auto price. Debit memos will be issued for manually priced tickets.- The valid LT15 or LT20 ticket designator must appear on the applicable segments.- Tickets must be plated on UA, 016 ticket stock. <p>Non qualifying segments (UA or OA) may be included on the ticket at 0% commission.</p>
Day/Time	Published fare rules apply.
Reservations	Published fare rules apply.
Minimum Stay	Published fare rules apply.
Maximum Stay	Published fare rules apply.
Stopovers	Published fare rules apply.
Combinations	<p>PERMITTED COMBINATIONS</p> <ul style="list-style-type: none">- When combining classes and/or incentive rates the applicable commission on qualifying fares will apply. (If the return trip is not the same as the outbound, applicable commission on return is based on CA/US point of origin and O and D. <p>EXAMPLE: IAH - EZE(Q) 2% commission (exception market) /- GRU - IAH (Q) 20% commission EXAMPLE: SJU - ORD (T) 3% commission -/ ORD - PUJ 0% commission (exception market)</p> <p>NOT PERMITTED</p> <ul style="list-style-type: none">- Combining Time of Ticketing programs <p>EXCEPTION: Allowed when specified by UA</p>

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Blackouts	Published fare rules apply.
Surcharges	Published fare rules apply.
Penalties	Published fare rules apply.
Discounts	Published fare rules apply Children: Published fare rules apply Infants: not eligible for a TOT discount
Seasonality	Published fare rules apply.
Ticketing Procedures	Plating carriers: UA (016)
Latin Countries	CAM - CENTRAL AMERICA: BELIZE, COSTA RICA, EL SALVADOR, GUATEMALA, HONDURAS, NICARAGUA, PANAMA MX1 - MEXICO CITIES - AGU, BJX, CME, CUU, MEX, GDL, MID, MLM, MTY, OAX, PBC, QRO, SLP, TAM, TLC, VER, VSA (No other Mexico Cities are eligible.) SAM - SOUTH AMERICA: ARGENTINA, BOLIVIA, BRAZIL, CHILE, COLOMBIA, ECUADOR, GUYANA, PARAGUAY, PERU, SURINAME, URUGUAY, VENEZUELA CARIBBEAN COUNTRIES CU - CUBA, DO - DOMINICAN REPUBLIC, JM - JAMAICA, PR - PUERTO RICO, TT - TRINIDAD AND TOBAGO (No other Caribbean Countries are eligible.)

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Subagent

TMC shall not advertise, promote, distribute or otherwise provide access to any pricing hereunder in any manner directly to the public via the TMC's or its subagents' online websites. TMC is responsible for subagent compliance to this requirement.

TMC may produce, market and distribute advertising through internal Internet channels promoting travel under this Agreement, provided websites are strictly accessible only to subagents, and require agent user ID or ARC/IATA number to gain access.

In addition, Participating Carriers may restrict TMC from advertising, promoting, distributing or otherwise providing access to any pricing hereunder to any subagents for which Participating Carriers provides written notice to the TMC.

Ticketing by subagents is not permitted. Subagents may book reservations but the booking must be claimed by the TMC prior to ticketing. After ticketing, ownership of the reservation must be retained by the TMC. The ARC/IATA number in the PNR must be that of the TMC. If any GDS precludes adherence to these conditions, then TMC must either make the booking for the subagent, or sub-agent may book via TMC's online methods or an alternative GDS.

If TMC permits its subagents to book via bridged PCC codes, TMC will be fully responsible to ensure that its subagents comply with all booking requirements for the Agreement. TMC will be fully responsible for all financial obligations incurred by bridging the subagent to the TMC's PCC codes. Bridged subagents should be kept to a minimum number and all requests to add PCC codes are to be submitted to Participating Carriers for approval prior to allowing contract access to the bridged subagent. Participating Carriers reserves the right to deny any such request not deemed legitimate or necessary.

TMC will indemnify and hold harmless Participating Carriers and their officers, directors, employees, and agents from and against any and all liabilities, damages, losses, expenses, claims, demands, suits, fines, or judgments, including but not limited to reasonable attorneys' fees, costs, and related expenses incurred by Participating Carriers, either directly or indirectly, as a result of, arising out of, or in connection with any act or omission of any of TMC's subagents, including the breach of any of the terms and conditions of this Agreement. These indemnity and hold harmless obligations are of a continuing nature and will survive the termination or expiration of this Agreement.

Authorization Period: 10/1/2016 - 3/31/2017